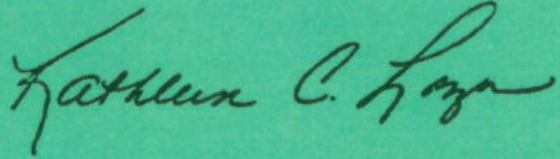


Office of the Superintendent of Schools
MONTGOMERY COUNTY PUBLIC SCHOOLS
Rockville, Maryland

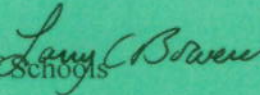
APPROVED BY BOARD

June 16, 2015



MEMORANDUM

To: Members of the Board of Education
From: Larry A. Bowers, Interim Superintendent of Schools
Subject: Procurement Contracts of \$25,000 or More



WHEREAS, Funds have been budgeted for the purchase of equipment, supplies, and contractual services; and

WHEREAS, It is recommended that Bid No. 9318.7, Public Address System Replacements at Various Locations, be rejected due to lack of competition; now therefore be it

Resolved, That Bid No. 9318.7, Public Address System Replacements at Various Locations, be rejected due to lack of competition; and be it further

Resolved, That having been duly advertised, the following contracts will be awarded to the low bidders meeting specifications as follows:

060B2490022	Hardware and Associated Equipment and Services	
	<u>Awardee</u>	
	USC Canterbury Corporation	\$ 27,000
060B3490002	Two Way Radio-Repeaters, Consoles, Installation, Repair, and Preventive Maintenance—Extension	
	<u>Awardee</u>	
	Teltronic, Inc.	\$115,000
062.15.B3	Elevator Preventive Maintenance, Service and Repair	
	<u>Awardee</u>	
	Elcon Enterprises, Inc.	\$400,000

09-MISC-10	Standard Elementary Play Structures—Extension **	
	<u>Awardee</u>	
	Playground Specialist, Inc.	\$850,000
1012862	Janitorial Supplies and Equipment—Extension	
	<u>Awardee</u>	
	W. W. Grainger, Inc.	\$243,774
101713.1	Curriculum and Educational Equipment	
	<u>Awardee</u>	
	Carolina Biological Supply Company	\$ 72,000
1013	Montgomery County Solid Waste Disposal Fee	
	<u>Awardee</u>	
	Montgomery County – Office of Finance	\$500,000
4400001214	Motor Oils, Lubricants, Greases, and Related Items—Extension	
	<u>Awardee</u>	
	Tilley Chemical Company, Inc.	\$600,000
4400003222	Ice Cream Products—Extension	
	<u>Awardee</u>	
	Berliner Specialty Distribution	\$175,000
9345000104AA	Computer Media Vaulting, Hosting and Disaster Recovery Systems—Extension	
	<u>Awardee</u>	
	Recovery Point Systems, Inc.	\$320,580

GS-35F-0153M	Oracle Identity and Access Management Suite—Extension <u>Awardee</u> Mythics, Inc.	\$510,522
GSS13603	Janitorial and Cafeteria Supplies—Extension <u>Awardee</u> Calico Industries, Inc.	\$ 43,345
JMI-601-07	Library Management System—Extension <u>Awardee</u> Follett School Solutions, Inc.	\$ 98,311
1063.5	Speech and Language Services—Extension <u>Awardees</u> (See note on page 9) EBS Healthcare, Inc.* National Speech/Language Therapy Center, Inc.* Progressus Therapy, LLC Speech Rehab Services, LLC* Staffing Options and Solutions, Inc.* Total	\$300,000
1161.1	Enterprise Wide Electronic Grading and Reporting System— Extension <u>Awardee</u> Wazzle, Inc.	\$106,700
4166.1	Professional Development Management System—Extension <u>Awardee</u> iAssessment, LLC	\$474,000

4169.1	Subscription Fee for Automated Reading Assessments— Extension	
	<u>Awardee</u>	
	Amplify Education, Inc.	\$617,217
4183.1	Information Technology Research and Consulting—Extension	
	<u>Awardee</u>	
	Gartner, Inc.	\$142,480
4205.1	Applicant Tracking and Recruiting and Implementation Services—Extension	
	<u>Awardee</u>	
	Oracle America, Inc.	\$207,000
4211.1	Fortis PowerWeb Server/View Station Software and Professional Services—Extension	
	<u>Awardee</u>	
	Aztech Datasystems, Inc.	\$137,770
4230.1	Workspace K-12 Web-based Software Support—Extension	
	<u>Awardee</u>	
	Naviance, Inc.	\$184,000
4236.1	Communication Outreach Tool—Extension	
	<u>Awardee</u>	
	Blackboard Connect, Inc.	\$319,000
4253.1	Unicenter Service Desk Licensing—Extension	
	<u>Awardee</u>	
	CA, Inc.	\$ 75,815

4257.1	Subscription for Professional Training and Consulting Services—Extension	
	<u>Awardee</u>	
	Northwest Evaluation Association	\$762,909
4274.1	Lawson Consulting and Maintenance—Extension	
	<u>Awardee</u>	
	Infor (US), Inc.	\$209,535
4280.1	Paybase Application Maintenance—Extension	
	<u>Awardee</u>	
	Bottomline Technologies, Inc.	\$ 63,700
4290.2	Private Duty Nursing Services to Students with Special Needs—Extension	
	<u>Awardees</u> (See note on page 9)	
	ATC Healthcare Services, Inc.	
	Automatic Nursing Care Services, Inc.*	
	Caring Nurses Services, Inc.*	
	Cell Staff, LLC	
	Community Care Nursing Services, Inc.	
	Delta-T Group Maryland, Inc.	
	Earth Angels, Inc.*	
	Global Medical and Health Services, LLC	
	Home Health Connections, Inc.*	
	Infinity Nursing Services, Inc.*	
	Maxim Healthcare Services, Inc.	
	MPS Healthcare, Inc.	
	Nursing & Health Services Training*	
	D. H. Porter Enterprises, LLC	
	Sunbelt Staffing, LLC	
	Total	\$900,000

4291.2	Interpreting Services for Deaf/Hard of Hearing Individuals— Extension	
	<u>Awardees</u> (See note on page 9)	
	Access Interpreting, Inc.	
	Alison Faxon-St. Georges	
	American Sign Language, Inc.*	
	Helen R. Avner*	
	Deborah Bienstock*	
	Deaf Access Solution, Inc.	
	Sasha Nicole Forbes*	
	Shannon P. Fowler*	
	Alice Ann Friends	
	Penny Gole*	
	Language People, Inc.	
	Jeremy Mann*	
	Maryland Interpreting Services, Inc.	
	William S. Mather	
	Marla H. Rishty*	
	Wendy Louise Schuler*	
	Sign Language USA	
	Stuart B. Consultants, Inc.	
	Vital Signs, LLC*	
	Total	\$375,000
4314.1	Substitute Employee Management System Upgrade—Extension	
	<u>Awardee</u>	
	eSchool Solutions, Inc.	\$ 36,706
4319.1	Data Center Maintenance and Monitoring—Extension	
	<u>Awardee</u>	
	Schneider Electric IT Mission Critical Services, Inc.	\$ 41,000
4324.1	School Activity Fund Accounting and Management Software System—Extension	
	<u>Awardee</u>	
	Technology Resource Associates, Inc.	\$179,132

4368.1	Expert to Develop Training on Child Abuse and Neglect Reporting and Prevention	
	<u>Awardee</u>	
	Praesidium, Inc.	\$ 50,000
4369.1	Security Services for Graduation Ceremonies at Constitution Hall	
	<u>Awardee</u>	
	Falcon Security	\$ 26,400
4586.6	Purchasing of Printed Music—Extension	
	<u>Awardees</u> (See note on page 9)	
	Cascio Interstate Music, Inc.	
	Guitar Center, Inc.	
	Menchey Music Service, Inc.	
	Sam Ash Quickship Corporation*	
	Shar Products Company	
	The Musical Source, Inc.*	
	Washington Music Sales Center, Inc.*	
	Total	\$ 30,000
4876.1	Benefits Workstation Software—Extension	
	<u>Awardee</u>	
	Morneau Sheppell SBC Limited	\$354,000
7066.6	Vehicle Maintenance, Repair and Inspection—Extension	
	<u>Awardees</u>	
	Bunn, LLC	\$ 3,500
	General Automotive Servicenter, Inc.	90,500
	J & M Truck Repair, Inc.	13,000
	Middleton & Meads Company, Inc.	<u>13,000</u>
	Total	\$120,000

7104.6	Refrigerated Cargo Truck—Extension	
	<u>Awardee</u>	
	K. Neal International Trucks, Inc.*	\$261,790
7147.1	Laser Printing System Maintenance—Extension	
	<u>Awardee</u>	
	Xerox Corporation	\$116,699
7173.2	Vending Services—Extension	
	<u>Awardee</u>	
	Royalle Dining Services, Inc.	\$ 0
7222.1	PowerSchool Schools Administrative Student Information— Extension	
	<u>Awardee</u>	
	NCS Pearson Incorporated	\$249,145
7229.1	Document Express	
	<u>Awardee</u>	
	MHC Software, Inc.	\$130,000
9103.10	Groceries and Staples—Extension	
	<u>Awardees</u> (See note on page 9)	
	Bay Valley Foods, LLC	
	Dori Foods, Inc.	
	Eastern Food Services, Inc.*	
	Feesers, Inc.	
	Interstate Gourmet Coffee Roasters, Inc.	
	Kellogg Sales Company	
	M. R. Enterprises, Inc.*	
	Performance Food Group, Inc.*	
	TW Ingredients*	
	Total	\$545,000

9503.2 Wrestling Supplies and Equipment

Awardees

Dollamur Sport Surfaces	\$ 72,258
Pyramid Paper Company	5,414
Resilite Sports Products, Inc.	<u>34,798</u>
Total	\$112,470

TOTAL PROCUREMENT CONTRACTS OVER \$25,000 \$11,083,000

* Denotes Minority-, Female-, or Disabled-owned Business

**Planned Life-cycle Asset Replacement (PLAR)

Note: Contract amounts will be based on individual requirements.

Formal bids and requests for proposals (RFPs) were obtained and evaluated by the Procurement Unit, Department of Materials Management, in consultation with the users. The tabulations, cost comparisons, and budget account verifications are available in Procurement's files.

LAB:AMZ:KCL

Attachment

Bid Activity Report
June 16, 2015

Attachment

BID No.	BID NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
060B2490022	Hardware and Associated Equipment and Services	N/A	State of Maryland Contract				
060B3490002	Two Way Radio-Repeaters, Consoles, Installation, Repair, and Preventive Maintenance—Extension	N/A	State of Maryland Contract				
062.15.B3	Elevator Preventive Maintenance, Service and Repair	N/A	Howard County Public Schools Contract				
09-MISC-10	Standard Elementary Play Structures—Extension	N/A	Frederick County Public Schools Contract				
1012862	Janitorial Supplies and Equipment—Extension	N/A	Montgomery County Government Contract				
101713.1	Curriculum and Educational Equipment	N/A	National Joint Powers Alliance (NJPA) Contract				
1013	Montgomery County Solid Waste Disposal Fee	N/A					
4400001214	Motor Oils, Lubricants, Greases, and Related Items—Extension	N/A	Fairfax County Contract				
4400003222	Ice Cream Products—Extension	N/A	Fairfax County Public Schools Contract				
9345000104AA	Computer Media Vaulting, Hosting and Disaster Recovery Systems—Extension	N/A	Montgomery County Government Contract				
GS-35F-0153M	Oracle Identity and Access Management Suite—Extension	N/A	General Services Administration Contract				
GSS13603	Janitorial and Cafeteria Supplies—Extension	N/A	Delaware State Contract				
JMI-601-07	Library Management System—Extension	N/A	Baltimore County Public Schools Contract				
JNI-749-13	Comprehensive Learning Management System	N/A	Baltimore County Public Schools Contract				
1063.5	Speech and Language Services—Extension	31	10	2	4	5	4
1083.5	Professional Services and Temporary Personnel for Systems Engineering and Information Technology Consulting Services—Extension	108	10	30	10	15	2
1161.1	Enterprise Wide Electronic Grading and Reporting System—Extension	16	0	3	0	1	0
4166.1	Professional Development Management System—Extension	N/A					
4169.1	Subscription Fee for Automated Reading Assessments—Extension	N/A					
4183.1	Information Technology Research and Consulting—Extension	N/A					

Bid Activity Report
June 16, 2015

Attachment

BID No.	BID NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
4205.1	Applicant Tracking and Recruiting and Implementation Services—Extension	N/A					
4211.1	Fortis PowerWeb Server/View Station Software and Professional Services—Extension	N/A					
4230.1	Workspace K-12 Web-based Software Support—Extension	N/A					
4236.1	Communication Outreach Tool—Extension	N/A					
4253.1	Unicenter Service Desk Licensing—Extension	N/A					
4257.1	Subscription for Professional Training and Consulting Services—Extension	N/A					
4274.1	Lawson Consulting and Maintenance—Extension	N/A					
4280.1	Paybase Application Maintenance—Extension	N/A					
4290.2	Private Duty Nursing Services to Students with Special Needs—Extension	100	5	23	5	15	6
4291.2	Interpreting Services for Deaf/Hard of Hearing Individuals—Extension	36	12	24	11	19	10
4314.1	Substitute Employee Management System Upgrade—Extension	N/A					
4319.1	Data Center Maintenance and Monitoring—Extension	N/A					
4324.1	School Activity Fund Accounting and Management Software System—Extension	N/A					
4368.1	Expert to Develop Training On Child Abuse and Neglect Reporting and Prevention	9	0	4	2	1	0
4369.1	Security Services for Graduation Ceremonies at Constitution Hall	N/A					
4586.6	Purchasing of Printed Music—Extension	21	4	7	2	7	3
4876.1	Benefits Workstation Software—Extension	N/A					
7066.6	Vehicle Maintenance, Repair and Inspection—Extension	19	2	5	0	4	0
7104.6	Refrigerated Cargo Truck—Extension	15	2	5	1	1	1
7147.1	Laser Printer System Maintenance—Extension	N/A					

Bid Activity Report
June 16, 2015

Attachment

BID No.	BID NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
7173.2	Vending Services—Extension	4	1	2	1	1	1
7222.1	PowerSchool Schools Administrative Student Information—Extension	N/A					
7229.1	Document Express	N/A					
9103.10	Groceries and Staples—Extension	43	10	19	8	9	4
9503.2	Wrestling Supplies and Equipment	16	2	4	0	3	0

